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7 UNITED STATES BANKRUPTCY COURT  
8 NORTHERN DISTRICT OF CALIFORNIA  
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10 In re Case Nos. 01-55472-JRG and  
11 CONDOR SYSTEMS, INC., a 01-55473-JRG  
12 California corporation; and CEI Chapter 11  
13 SYSTEMS, INC., a Delaware  
14 corporation, Jointly Administered for  
Debtors. Administrative Purposes Only  
/

15 ORDER ON CONTESTED FEE APPLICATIONS OF  
16 MURPHY, SHENEMAN, JULIAN & ROGERS

17 I. INTRODUCTION

18 Condor is part of the electronic warfare industry. It is a  
19 provider of technologically advanced signal collection and specialized  
20 electronic countermeasure products. In the past its sales have  
21 reached \$80-100 million. Condor has been represented by the law firm  
22 of Murphy, Sheneman, Julian & Rogers (MSJR) since the time it filed  
23 its Chapter 11 petition on November 8, 2001.

24 There are two contested fee requests before the Court. By an  
25 order filed May 14, 2002, MSJR was awarded interim compensation in the  
26 amount of \$486,839.75 together with reimbursement of expenses of  
27 \$70,285.73. This application covered the period from November 29,  
28 2001 through February 28, 2002. Subsequently MSJR submitted a second

1 application covering the period from March 1, 2002 through May 31,  
2 2002. This application sought fees in the amount of \$563,593.50 and  
3 reimbursement of expenses of \$55,446.36. Thus, the fee request  
4 presently before the Court is \$1,050,433.25.

5       Objections were filed by the Official Creditors' Committee and  
6 the United States Trustee. Hearings were held on these applications  
7 on April 24, 2002, August 14, 2002, and September 24, 2002, at which  
8 time the objections were argued.<sup>1</sup> Subsequently, recommendations were  
9 filed regarding the applications by the Committee and the United  
10 States Trustee.

## 11 **II. FACTUAL BACKGROUND**

12       To consider the objections, an understanding of Condor's  
13 financial problems, its debt structure and ownership is required. The  
14 Court begins with the ownership structure of Condor. The principal  
15 owners of Condor are DLJ Merchant Banking Partners II, LP and its  
16 affiliated partnerships (DLJ), and Behrman Capital II L.P. and  
17 Strategic Entrepreneur (Behrman).

### 18 **A. Ownership And Control.**

19       Four years prior to bankruptcy, in December 1998, Condor entered  
20 into a transaction with DLJ, Behrman and Global Technology Partners  
21 LLC (GTP) to recapitalize Condor through a merger. In connection with  
22 the recapitalization Condor issued \$100 million of senior subordinated  
23 notes. These notes represent a substantial majority of Condor's  
24 present unsecured debt; debt which Condor's plan sought to eliminate  
25 in its entirety.

26       After the merger DLJ and Behrman held 82.4% of Condor's stock.

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28       <sup>1</sup> The Court offered the parties an evidentiary hearing regarding the applications and  
objections. The offer was declined.

1 DLJ could not hold voting stock in Condor under Department of Defense  
2 regulations because it had certain foreign ownership interests.  
3 Therefore, in connection with the merger and recapitalization, in  
4 April 1999, Condor and all its post-merger shareholders entered into  
5 an Investors' Agreement which provided that the GTP members holding  
6 the largest block of voting stock were entitled to nominate three of  
7 the five Condor directors. The other two Condor directors were the  
8 chief executive officer and Behrman's nominee. The Investors'  
9 Agreement also provided that if at any time the holder of the Class  
10 C common stock, DLJ, owned the same number of shares of Class A common  
11 stock, the GTP members' right to nominate the three Condor directors  
12 became the right of DLJ.

13 Interestingly, under the Investors' Agreement the Board was not  
14 authorized to take significant actions without DLJ's prior written  
15 approval. Such actions included the sale or disposal of all or  
16 substantially all assets, entering into mergers, consolidations or  
17 reorganizations, encumbering or mortgaging assets other than for  
18 working capital, issuing or redeeming debt or equity securities,  
19 dissolving Condor, and certain changes to the salary and bonuses of  
20 senior management.

21 Following the merger, on May 20, 1999, Condor filed "Amendment  
22 No. 3" to its S-1 with the Securities and Exchange Commission. It  
23 stated that its voting structure changed according to the Investors'  
24 Agreement and "[t]hat the governance and voting rights were  
25 established to facilitate governance rights for DLJ since they cannot  
26 directly hold voting stock in Condor due to certain foreign ownership  
27 interests." It appears clear that Condor was controlled by DLJ and  
28 Behrman and perhaps principally by DLJ and its representative, Kirk

1 Wortman.<sup>2</sup>

2 **B. Condor's Continuing Financial Decline.**

3 According to the Creditors' Committee, at all times after the  
4 merger, Condor was insolvent and the financial condition of Condor  
5 steadily deteriorated. Within six months after recapitalizing, Condor  
6 was in financial difficulty.

7 A November 16, 1999 memo from Wortman outlined a number of  
8 adverse developments. Wortman concluded that they should attempt to  
9 sell the company. Condor would not meet its original 1999 or 2000  
10 financial goals, it was struggling with software development issues  
11 and DLJ had reached the conclusion that the current CEO of the company  
12 needed to be replaced. Wortman also indicated Condor would not be  
13 covenant compliant with its lenders as of December 31, 1999, and the  
14 company's senior lenders were requesting a \$12 million equity  
15 infusion.

16 According to the Committee, the financial situation of the  
17 company never improved. For fiscal 1999, operating income fell over  
18 90% from \$11.7 million to \$1.0 million, and net income fell from \$2.6  
19 million to negative \$13 million during the same period.

20 Less than a year after the recapitalization, on February 9, 2000,  
21 Condor entered into a subscription agreement with DLJ and Behrman for  
22 the purchase of \$10 million of Series A1 Preferred Stock. This stock  
23 was purchased by DLJ and Behrman on a pro rata basis with their common  
24 stock holdings. According to the Debtors' First Amended Disclosure  
25 Statement, the proceeds from the sale of \$10 million in preferred  
26 stock was used to pay down revolving credit obligations under a credit

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28 <sup>2</sup> See ORDER ON CONTESTED FEE APPLICATION OF NIGHTINGALE & ASSOCIATES filed  
concurrently with this order.

1 agreement with the company's lenders and to fund two acquisitions.

2       Eight months after the infusion of this \$10 million, Condor was  
3 again in trouble. A December 4, 2000 e-mail from CEO and Director  
4 Kent Hutchinson to another board member stated that he would be  
5 speaking with Wortman about "cash flow problems." At the January 2001  
6 Board Meeting, Hutchinson reported to the Board that "continued  
7 covenant compliance and operations requires an equity capital  
8 infusion." Hutchinson recommended \$15 million in new equity be  
9 invested.

10       According to the Committee, although Board meetings were held  
11 virtually every month since early 1999, no Board meetings were held  
12 in March or April 2001. Without a meeting, on or about April 12,  
13 2001, the Board approved the issuance of \$10 million in senior  
14 discount notes (SDNs), funded by DLJ and Behrman. The SDNs  
15 purportedly resulted in the subordination of the \$100 million in  
16 Discount Notes which had been issued in 1999.

17       On June 30, 2001, Condor's 10Q set forth:

18	Senior Secured Debt	18.9
	(Bank of America)	
19	(Plus Letter/Credit 31M)	
	Senior Discount Notes	10.3
20	(DLJ & Behrman)	
	Subordinated Notes	100.0
21	Accounts Payable	8.8
	Accrued Expenses	14.8
22	Customer Contract Advances	<u>4.0</u>
23	Total	156.8

24       Less than seven months after DLJ and Behrman infused \$10 million  
25 and purportedly took a senior creditor position, Condor filed its  
26 Chapter 11 petition.

27       **C. Condor's Chapter 11 Filing And Plan Of Reorganization.**

28       Condor filed its Chapter 11 petition on November 8, 2001. With

1 the petition it filed a plan of reorganization and disclosure  
2 statement.

3 The plan was fairly simple in structure. The secured loans with  
4 Bank of America, the company's senior lender, would be restructured.  
5 Assuming this could be accomplished, there would be covenant  
6 compliance but no overall improvement in the financial condition of  
7 Condor. Trade creditors would be paid in full over two years  
8 following confirmation and customer obligations would be honored.  
9 These obligations approximated \$12.8 million and were insignificant  
10 when compared to the company's total unsecured debt.

11 In Condor's view, the revitalization of the company must be  
12 achieved by the elimination of the \$100 million Subordinated Notes  
13 issued in 1999 in connection with the recapitalization. Accomplishing  
14 this goal would immediately improve the liability side of Condor's  
15 balance sheet from \$156.8 million to \$56.8 million.

16 However, it was quite likely that the Subordinated Note holders  
17 would not consent to being wiped out. The ability to cram the plan  
18 down over their objection was therefore necessary. The absolute  
19 priority rule set forth in § 1129(b)(2)(B) of the Bankruptcy Code  
20 requires that after a cram down no holder of a junior interest can  
21 retain that interest.

22 To deal with the absolute priority rule problem, the plan  
23 provided that all of the stock of Condor would be cancelled.  
24 Cancellation of the stock would, of course, result in DLJ and Behrman  
25 losing their 82.4% interest in the company. To solve this problem the  
26 plan provided that the \$10 million Senior Discount Notes held by DLJ  
27 and Behrman, issued just seven months before the filing, would also  
28 be cancelled. In return for the cancellation DLJ and Behrman would

1 receive 90% of the new stock. The holders of the \$100 million  
2 Subordinated Notes would receive no new stock but would be given  
3 warrants which would allow them to purchase the remaining 10% of the  
4 new stock for \$11 per share.

5 As the parties declined the offer of an evidentiary hearing  
6 regarding the underlying facts, the Court is left with the inferences  
7 that can be drawn from the facts presented. It is hard to ignore the  
8 obvious. If Condor's plan was confirmed, the practical result was  
9 that the company reduced its unsecured debt by over 75% and DLJ and  
10 Behrman increase their ownership position from 82.4% to 90%.

11 The keystone to this plan was Nightingale & Associates, Condor's  
12 financial advisor. According to the Committee, Nightingale was  
13 engaged by Condor on July 26, 2001, a little over three months before  
14 the filing. Among its responsibilities, and perhaps its principal  
15 responsibility, was valuing Condor. Prior to filing Nightingale  
16 concluded that the company had an internal reorganization value of  
17 \$51.5 million as a stand-alone business, with a range of value from  
18 \$45.9 million to \$61.2 million.

19 The Nightingale valuation fit nicely into Condor's plan. With  
20 the bank debt, including the obligations on the letters of credit,  
21 approximating \$49.9 million and payables and customer obligation  
22 totaling \$12.8 million, there was simply no value left for the \$100  
23 million Subordinated Notes issued in 1999. For its three months of  
24 service prior to the filing Nightingale was paid \$625,232.14.<sup>3</sup>

25 **D. Creditors' Committee Response.**

26 Given the structure of the plan, it is not surprising that the  
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28 <sup>3</sup> To the Court's knowledge no examination of these fees has been conducted by the  
Creditors' Committee.

1 Committee raised numerous objections to Condor's disclosure statement.  
2 It is also not surprising that the Committee launched an investigation  
3 into the company's slide into bankruptcy and the manner in which the  
4 plan of reorganization was developed.

5 Following its initial investigation, the Committee sought leave  
6 from the Court to pursue breach of fiduciary duty claims against the  
7 company's directors and controlling and dominate shareholders. The  
8 Court granted the Committee most of the authority it sought and these  
9 actions remain pending.<sup>4</sup>

#### 10 **E. The Sale Of Condor's Assets.**

11 While hearings were progressing on Condor's Disclosure Statement,  
12 it was approached by EDO Acquisition IV, Inc. (EDO) regarding a  
13 possible sale of all of Condor's assets. Negotiations led to an  
14 agreement. On May 21, 2002, just over six months after the petition  
15 was filed, Condor filed its first papers in connection with the sale.  
16 The sale was subsequently approved and consummated.

### 17 **III. OBJECTIONS TO THE APPLICATIONS**

#### 18 **A. The United States Trustee's Objection.**

19 The United States Trustee raised objections to two aspects of  
20 MSJR's work. The first category involves \$65,790.50 spent on the  
21 motion filed by the Creditors' Committee seeking authority to bring  
22 a lawsuit against shareholders and directors of the corporation. The  
23 Debtor was not a party to the prospective lawsuit. The Trustee argues  
24 that MSJR, on behalf of the corporation, had no need to play such an  
25 active and expensive role in this dispute.

26 The Trustee's written recommendation states that only \$10,000.00

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28 <sup>4</sup> A settlement was reached with the DLJ parties with respect to these actions and was approved by the Court on October 2, 2003.



1 of the \$65,790.50 should be allowed.

2 The second category of time addressed by the Trustee is that  
3 involving the Debtors' plan and disclosure statement. While hearings  
4 on the disclosure statement were proceeding, the Debtors received an  
5 offer to purchase all of their assets from EDO. The Trustee  
6 calculates that \$104,369.00 was spent on the plan and disclosure  
7 statement from March through May 2002. MSJR explained this as a "dual-  
8 track" approach, pursue the sale on one track while continuing to  
9 pursue confirmation on another. The Trustee believes there was little  
10 merit to this approach. If the sale to EDO fell through, the Debtors  
11 could quickly finish the necessary changes to the disclosure statement  
12 and proceed with the plan.

13 The Trustee's recommendation indicates that \$32,929.50 should be  
14 disallowed as it represents the approximate amount spent on the "dual-  
15 track" plan. The Trustee then went on to note:

16 The Court also noted that Murphy, Sheneman prepared the plan and  
17 disclosure statement pre-petition and then spent more than  
18 \$200,000 revising it post-petition which seems high. Murphy,  
19 Sheneman has noted that much of its time was spent responding to  
20 the Committee, which raises the question about whether the  
21 [D]ebtors' original plan and disclosure statement had any chance  
22 of being confirmed. While negotiations are common in a chapter  
23 11 case, to the extent that the [D]ebtors and Murphy, Sheneman  
24 took unreasonable positions that cost the estate money by  
25 creating extra work, Murphy, Sheneman's compensation should be  
26 reduced. Because of its intimate involvement in the  
27 negotiations over the plan and disclosure statement, the U.S.  
28 Trustee defers to the Committee as to appropriate reduction on  
the plan and disclosure statement as a whole.

24 **B. The Creditors' Committee's Objection.**

25 The Committee's objections mirror those of the United States  
26 Trustee. The Committee believes the \$65,790.50 spent in opposing the  
27 motion to sue directors and shareholders was excessive. In its  
28 written recommendation the Committee states similarly that only

1 \$10,000.00 of the requested amount should be allowed. The Committee  
2 reasons that "[a]t a blended billing rate of \$400 per hour ... MSJR  
3 could have spent 25 hours on this, which is more than sufficient time  
4 to craft and present the Debtors' position to the Court."

5 Similarly, the Committee objects to "in excess of \$100,000" being  
6 spent on the plan and disclosure statement. The Committee argues that  
7 much of this effort was "to promote the position of the SDN/equity  
8 holders to the detriment of other creditors and contrary to the views  
9 expressed by the Committee concerning proper valuation, equitable  
10 treatment of creditors and other matters." The Committee concludes  
11 by pointing out that the sale to EDO was consummated and the Debtors'  
12 plan and disclosure statement were withdrawn.

13 The Committee recommends that \$52,529.50 be denied which the  
14 Committee believes is 50% of the amount billed on the "dual-track"  
15 plan during the period of March 1 - May 31, 2002. The Committee  
16 appears to think the "dual-track" plan was a waste of time but is  
17 willing to assume that some of the work is salvageable for a  
18 liquidating plan that will ultimately be required.

#### 19 **IV. DISCUSSION**

20 Section 330 of the Bankruptcy Code provides that a professional  
21 can receive "reasonable compensation for actual, necessary services  
22 rendered." 11 U.S.C. § 330(a)(1)(A). The Court has a duty to review  
23 each request and determine whether the requirements of the statute are  
24 met. In re Busy Beaver Bldg. Ctrs., Inc., 19 F.3d 833, 840-45 (3<sup>rd</sup>  
25 Cir. 1994); In re Berg, 268 B.R. 250, 257 (Bankr. D. Mont. 2001).

26 The first factor contained in Section 330(a) needs little  
27 explanation. "Actual services" are those services that were in fact  
28 rendered. In re Heck's Properties, Inc., 151 B.R. 739, 745-46 (S.D.

1 W. Va. 1992).

2 The second factor is not quite so obvious. "Necessary services"  
3 are those rendered in furtherance of duties imposed by the Code. Id.  
4 However, when deciding whether services are necessary, counsel must  
5 evaluate:

- 6 1. Whether the burden of the probable cost of the services is  
7 disproportionately large in relation to the size of the  
8 estate and the probable recovery;
- 9 2. The extent to which the estate will suffer if the services  
10 are not rendered; and
- 11 3. The likelihood of success and the extent to which the  
12 estate will benefit if the services are rendered.

13 Unsecured Creditors' Comm. v. Puget Sound Plywood, Inc., 924 F.2d 955,  
14 959 (9th Cir. 1991). Where some of the services provided were not  
15 likely to benefit the estate or were not necessary, the Court may  
16 award less compensation than requested. In re Riverside-Linden Inv.  
17 Co., 925 F.2d 320 (9<sup>th</sup> Cir. 1991)(court may decline to award  
18 attorneys' fees where the time expended cannot be justified by a cost-  
19 benefit analysis).

20 The third factor, "reasonableness," requires the Court to assess  
21 the value of the services rendered. This often requires the Court to  
22 take a step back from the professional's application and time records  
23 and assess the overall nature of the case and its problems. How much  
24 money should be spent is directly related to the nature of a  
25 particular problem, the Debtors' involvement in that problem, the  
26 extent to which the problem affects the reorganization effort and the  
27 extent to which the professional's work contributed to the resolution  
28 of the problem.

It is these latter two factors which the Committee and Trustee  
target in their objections to the money spent by MSJR in responding

1 to Committee's request for authority to sue directors and  
2 shareholders. In essence, they argue that the amount of work performed  
3 was neither necessary nor reasonable.

4 It must be noted that the potential defendants, directors and  
5 shareholders, were represented by their own experienced and extremely  
6 competent counsel. These attorneys were perfectly capable of opposing  
7 the motion and, in fact, gave the Court a great deal to consider  
8 before ruling. The Debtors' response added little to the arguments  
9 raised by counsel for the prospective defendants. While the Debtors  
10 were not a party to the proposed lawsuit, it appears from the time  
11 records that MSJR spent more money opposing the motion than the  
12 Committee's counsel did successfully prosecuting it. It is true that  
13 MSJR can present to the Court the effect the suit might have on the  
14 Debtors' operations. However, the amount of time spent here was not  
15 necessary and the amount requested is not reasonable.<sup>5</sup>

16 The question of the amount of money MSJR spent on the plan and  
17 disclosure statement is more difficult. As previously indicated,  
18 Condor filed its plan and disclosure statement with its petition.  
19 MSJR's retention application indicates that the firm billed Condor  
20 \$299,414.08 prior to filing. The Court presumes that some portion,  
21 perhaps a substantial portion, of these fees are for the preparation  
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23 <sup>5</sup> In preparing its request counsel must reexamine its services and exercise billing discretion.  
24 Counsel for the prevailing parties should make a good-faith effort to  
25 exclude from a fee request hours that are excessive, redundant, or  
26 otherwise unnecessary, just as a lawyer in private practice ethically is  
27 obligated to exclude such hours from his fee submission. "In the private  
sector, 'billing judgment' is an important component in fee setting. It  
is no less important here. Hours that are not properly billed to one's  
client also are not properly billed to one's adversary pursuant to  
statutory authority."

28 Hensley v. Eckerhart, 461 U.S. 424, 434 (1983)(citation omitted).

1 of the plan and disclosure statement. MSJR's web site describes the  
2 firm's lead counsel as "among the top 25 turnaround and workout  
3 lawyers under age 40 in the United States." Given these two facts one  
4 would assume the plan and disclosure statement would come before the  
5 Court in a condition to be approved with little or no change.

6 Unfortunately, such was not the case. In the Court's view the  
7 original disclosure statement was difficult to follow and lacked  
8 essential information in many areas such as the nature of the  
9 financial problems that necessitated bankruptcy for Condor. The  
10 following is a sample of the Committee's objections to the disclosure  
11 statement, all of which have some degree of merit:

- 12 1. The Disclosure Statement fails to explain the basis on which the Debtors  
13 created five classes of unsecured creditors and provided disparate treatment  
for each class.
- 14 2. Although the Plan proposes to affect a complete subordination of the  
15 Subordinated Notes Claims to the Senior Discount Notes Claims, the Disclosure  
16 Statement incorrectly assumes that this is a proper application of the  
17 subordination provisions of the Subordinated Note Indenture, without any  
discussion of how this determination was made, who made the determination or  
of the existence of a dispute regarding those contractual rights.
- 18 3. The Disclosure Statement contains no reference to the Committee's determination  
19 that the Senior Discount Note Claims should be equitably subordinated to all  
other unsecured creditors' claims. The Disclosure Statement does not mention  
20 whether the Debtors considered whether such equitable subordination is  
appropriate.
- 21 4. The Disclosure Statement fails to make clear that the two intended holders of  
22 the New Common Stock of Reorganized Condor, DLJ and Behrman, are currently  
holders of more than 82% of the Common Stock of the Debtors.
- 23 5. The Disclosure Statement should make clear that DLJ, which owns nearly 53% of  
24 the Common Stock of Condor and is proposed to be the largest shareholder of  
reorganized Condor, has contractual rights with all other current shareholders  
25 which enables DLJ to preclude Condor from selling or disposing of all or  
substantially all of its assets; entering into mergers, consolidations or  
26 reorganizations (such as through the Bankruptcy Code); the encumbrance of  
assets other than for working capital; issuing or redemption of debt or equity  
securities; and certain salary and bonus changes for senior management, and  
27 therefore gives DLJ significant control over the Debtors' operations.
- 28 6. Although the Disclosure Statement identifies the treatment of trade debt as a  
"100%" recovery, it fails to indicate the present value of the proposed

distributions is only 80% assuming disputed Claims are promptly resolved. Similarly, the Disclosure Statement fails to explain why the Plan does not require the Debtors to file objections to claims until 120 days after the Effective Date, which can result in creditors not receiving payments for many more months, even years, later than indicated in the Disclosure Statement.

7. More than \$30 million of the approximately \$49 million of Bank Claims are contingent and relate to standby letters of credit ("LCs"), yet there is no meaningful discussion of these contingencies, including the limited likelihood of these contingent Claims becoming allowed Claims or why the Debtors consider them secured liquidated debt for purposes of valuing the stock to be distributed to DLJ and Behrman.
8. The Disclosure Statement fails to disclose that the Committee's financial advisors, CIBC World Markets Corp. ("CIBC"), have valued the enterprise value of the Debtors at \$90-95 million, nearly double the valuation conclusion of the Debtors' financial advisors, and fails to include a summary of the methodology and analysis utilized by CIBC in reaching its valuation conclusion.
9. The Disclosure Statement fails to indicate that if CIBC's low-end valuation conclusion of \$90 million is correct, even if: (1) the Senior Discount Notes Claims were contractually senior to the Subordinated Note Claims; and (2) there is no basis on which the Senior Discount Note Claims should be equitably subordinated to all other unsecured claims, the Senior Discount Note Holders will be receiving as much as \$71 million of value on their claims of approximately \$10.6 million.
10. The Disclosure Statement's financial projections are out-of-date and inconsistent with more recent information supplied to Committee professionals. Moreover, they cannot be based on the actual terms of post-confirmation bank financing, because those terms have not been determined and are not disclosed.
11. The Disclosure Statement fails to indicate what investigation and consideration, if any, the Debtors undertook in determining that it was proper for their officers and directors to receive blanket releases.
12. The Disclosure Statement fails to indicate why it is only the Subordinated Note class of creditors that loses its proposed distribution and other benefits if the class rejects the Plan.
13. The Disclosure Statement contains no information regarding the contemplated terms of the reorganized companies' amended articles of incorporation and bylaws.
14. Though the Disclosure Statement identifies the possibility that DLJ or Behrman may be precluded by law from owning non-voting securities in Condor, the Disclosure Statement fails to explain the reasons why this might occur, how it could be resolved, or that DLJ was unable to own voting securities in Condor prepetition due to Department of Defense ("DOD") regulations.
15. The Disclosure Statement fails to make clear that some of the most critical information to a creditor's consideration of whether to vote to accept the Plan is not included in the Disclosure Statement and will not be available until ten days before the voting deadline when a "Plan Supplement" is filed with the Court.

1  
2 16. The Disclosure Statement does not contain any reference to the Committee's  
3 determination to urge all unsecured creditors to vote to reject the Plan, in  
4 light of the Plan's disparate treatment of unsecured creditors, the Committee's  
5 determinations that the Claims of DLJ and Behrman should be equitably  
subordinated to the claims of all other unsecured creditors, those Claims are  
not contractually senior to the Subordinated Note Claims and CIBC's valuation  
conclusion is nearly double that of the Debtors' financial advisor.

6 The disclosure statement in its original form clearly could not  
7 be approved. Debtors amended the disclosure statement three time and  
8 it still was difficult to follow and fraught with problems.  
9 Ultimately, as the Committee pointed out in its objection, it has been  
10 dropped from the Court's calendar.

11 The manner in which MSJR chose to move the disclosure statement  
12 forward is as troubling as its lack of adequate information. The  
13 Debtors' financial advisor, Nightingale, valued the business at  
14 between \$45-55 million. This valuation fit nicely into the plan's  
15 goal of eliminating \$100 million of allegedly Subordinated Notes,  
16 through a cram down if necessary. However, the Committee engaged a  
17 financial advisor, CIBC World Markets Corporation (CIBC), and its  
18 opinion of Condor's reorganization value was \$90-95 million.

19 Condor's plan was clearly not confirmable if CIBC's value was  
20 anywhere close to accurate. It therefore appeared to the Court that  
21 there was a possibility of wasting considerable time and money if the  
22 valuation issue was not resolved. The Court suggested that the Debtors  
23 and Committee consider a valuation hearing before proceeding further  
24 with the plan and disclosure statement. MSJR rejected the thought of  
25 resolving valuation at this juncture and moved forward attempting to  
26 somehow deal with the issue in its disclosure statement. This  
27 complicated the process and, of course, Condor had no alternative plan  
28 option if CIBC's value proved correct.

1 More troubling is MSJR's continued work on the disclosure  
2 statement even after EDO publicly announced it wanted to buy Condor's  
3 assets. During the time frame covered by the second interim  
4 application, while MSJR was billing \$122,417.50 on the disclosure  
5 statement and plan it was also billing \$179,715.50 on the EDO sale.<sup>6</sup>  
6 This was MSJR's dual-track approach, pursue the sale on one track and  
7 the plan on another. However, there were not really two tracks, there  
8 were three potential outcomes. In its dual-track approach MSJR  
9 ignored CIBC's valuation of \$90-95 million. If correct, and the sale  
10 fell through, Condor's plan was doomed and MSJR would be back to the  
11 drawing board.

12 In the end this was all a waste. CIBC's valuation turned out to  
13 be close to accurate. In its motion to sell the assets to EDO, Condor  
14 stated that "the aggregate consideration payable by the Lead Bidder  
15 could total as much as \$112 million." As the Eight Circuit Court of  
16 Appeals has pointed out:

17 While it is not necessary to have a successful reorganization in  
18 order for debtors's counsel to be awarded fees, fees may be  
19 denied when counsel should have realized that reorganization was  
not feasible and therefore services in that effort did not  
benefit the estate.

20 In re Kohl, 95 F.3d 713, 714 (8<sup>th</sup> Cir. 1996). Condor's plan was  
21 doomed from the start and MSJR had early signs of the problems.

22 In attempting to address the deficiencies in the disclosure  
23 statement and in moving forward despite the CIBC valuation and EDO  
24 sale, MSJR billed \$214,928.50 on the plan and disclosure statement  
25

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26  
27 <sup>6</sup> The figures represent the total of billing categories R, R01, R02, R03, R04, R05 and  
28 R06 regarding the plan and disclosure statement, category J01, asset purchase agreement, and  
categories J03, J04, J05 and J06 regarding the EDO sale.



1 during the subject time periods.<sup>7</sup> This is in addition to what was  
2 paid prepetition with respect to a plan and disclosure statement that  
3 should have been acceptable when filed.

#### 4 **V. CONCLUSION**

5 The Court finds that notice of the applications was sufficient  
6 and that all parties in interest have had a sufficient opportunity to  
7 be heard.

8 With respect to the objections to the amount billed in connection  
9 with the Committee's motion to pursue litigation, the objections of  
10 the United States Trustee and the Committee are sustained. The Court  
11 accepts their recommendation that only \$10,000.00 be allowed. As a  
12 result the balance, \$55,790.50, will be denied.

13 With respect to the plan and disclosure statement the United  
14 States Trustee focused on the March through May time frame and MSJR's  
15 "dual-track" approach. The Court agrees with the Trustee that there  
16 was no need to work on the disclosure statement once EDO was on the  
17 scene. The Trustee recommended a reduction of \$32,929.50 believing  
18 that to be the approximate amount spent on the "dual-track" plan.  
19 However, the problems with MSJR's work on this aspect of the case went  
20 deeper. The Trustee recognized this but deferred to the Committee.

21 The Committee recognized that MSJR was paid for preparing the  
22 plan and disclosure statement pre-petition. The Committee recognized  
23 the that there was little value in going forward with a plan based on  
24 a valuation of \$45-55 million and no real value in going forward after  
25 EDO was on the scene. However, in its recommendation the Committee

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26  
27 <sup>7</sup> This is the total of billing categories G01, R, R01, R02 and R03 in the First Interim  
28 Fee Application and categories G01, R, R01, R02, R03, R04, R05 and R06 in the Second Interim  
Fee Application.

1 only seeks to reduce the fees by \$52,529.50, the amount it believes  
2 to be half the dual-track fees, because of the potential residual  
3 value of some of the work completed.

4 The Court does not concur with the residual value the Committee  
5 places on MSJR's work. A liquidating plan will be fairly simple.  
6 There appear to be remaining trade creditors who have not been paid  
7 by EDO, the \$10 million Senior Discount Note holders and the \$100  
8 million Subordinated Note holders. There is no distribution to  
9 shareholders. The available funds will simply be paid out according  
10 to the provisions of the Bankruptcy Code. The disclosure statement  
11 is similarly straightforward. All parties in interest received notice  
12 of the sale of all the assets. These parties need only be advised  
13 that the sale has been concluded and the funds will be paid out as far  
14 as they go under the Bankruptcy Code.

15 Under all of the circumstances, and particularly in light of MSJR  
16 being paid pre-petition for what should have been an acceptable plan  
17 and disclosure statement, the Court believes a deeper discount is  
18 warranted. Little of MSJR's work in this area has value at this  
19 point. The Court will allow 20% of the \$214,928.50 billed,  
20 \$42,985.70, and the balance, \$171,942.80, is denied.

21 The Court hereby approves the First and Second Interim Fee  
22 Applications of MSJR for the periods covered in the amount of  
23 \$822,699.95 and reimbursement of expenses of \$125,732.09.<sup>8</sup> The assets  
24 of the Debtors have been liquidated and funds are available to pay  
25 administrative expenses. Therefore, MSJR shall be paid these amounts

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26 <sup>8</sup> At the hearing on these fee applications it was discussed that the Court approve  
27 these applications on a final basis. However since that time issues concerning the amount  
28 of fees incurred has been raised and as a result the Court declines to approve MSJR's fees  
on a final basis.

1 in full.

2 MSJR's application indicates that it holds a prepetition retainer  
3 in the amount of \$260,273.09. These funds are to be applied to fees  
4 previously allowed whether on an interim or final basis. To the  
5 extent that funds remain after such application they shall be returned  
6 to the Debtors' responsible individual within 15 days. A letter  
7 setting forth the disposition of these funds shall also be sent to the  
8 responsible individual within 15 days with copies to counsel for the  
9 Creditors' Committee and the United States Trustee.

10 DATED: \_\_\_\_\_

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13 \_\_\_\_\_  
14 JAMES R. GRUBE  
15 UNITED STATES BANKRUPTCY JUDGE  
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Case Nos. 01-55472-JRG  
and 01-55473-JRG

**UNITED STATES BANKRUPTCY COURT**  
**NORTHERN DISTRICT OF CALIFORNIA**  
**CERTIFICATE OF MAILING**

I, the undersigned, a regularly appointed and qualified Judicial Assistant in the office of the Bankruptcy Judges of the United States Bankruptcy Court for the Northern District of California, San Jose, California hereby certify:

That I, in the performance of my duties as such Judicial Assistant, served a copy of the Court's **ORDER ON CONTESTED FEE APPLICATIONS OF NIGHTINGALE & ASSOCIATES** by depositing it in the United States Mail, First Class, postage prepaid, at San Jose, California on the date shown below, in a sealed envelope addressed as listed below.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on \_\_\_\_\_ at San Jose, California.

\_\_\_\_\_  
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